What color is the best color to paint your peg boards?

* Grey – because it is the only color in the color spectrum to let other colors show their true color. Some consultants do pink or black to stick with the color scheme of Paparazzi but it is up to the individual. My boards are pink & black.

Are kid’s hair accessories less than the adult hair accessories? How much do you charge for the Starlet Shimmer Hair Accessories?

* They are .50¢ each and they recommend selling them for $1 each.

What constitutes a month as far as commissions are concerned?

* From the 1st to the 31st – is the commission period but commissions are paid out on the 20th of the following month – For example; December commissions will be paid out after the 20th of the January. However, they only pay out once commissions are over $20.00. Any commissions less than $20 will remain on your account until the $20 minimum is reached.

Direct deposits are deposited on the 20th however most banks have a 3 days holding period. Each bank differs please check with your banking facility.

What do you do with broken jewelry that is not repairable?

* You have 3 days from the time you get your order to contact Corporate 855-697-2727 to get a credit on your account. When you do a return credit it is different than reimbursement credit (for shipping or out of stock items) – in order to receive your credit you must place your next order by calling into corporate. The PV from the returned item retracts that pieces PV from your account (each piece is worth 2PV) as well as everyone in your up line. That is why, when returning jewelry, a phone call into corporate is necessary. You also need to get an RMA number from them and complete a return form before returning anything to them.

After ordering the original kit do you order more kits or just order certain pieces?

* There are different kits available for consultants to choose from initially but once your kit is ordered, you are free to order anything from the website. You can order one item or 10 of that item…it’s up to you. There are no minimum orders, however if you order $100 or more, you get free shipping! When you log into your back office and go to the tab that says ORDERS, and then NEW ORDER- you can then click on the picture of what you are looking at and add it to your bag, then check out as normal.

What is the best way to answer when a customer or someone interested in jewelry asks to see a catalogue?

* What I tell people when they ask if there is a catalogue – is that our jewelry is so fashion forward there is no time to have catalogues printed and shipped to consultants in time to keep up – not only that but with catalogues comes more money in marketing and we like our $5 price point ☺ The best way to see the jewelry is to host a party and that way you can get the hands on feel of each piece and try them on as well. Some consultants keep updated pictures on their facebook pages. Mine is [www.facebook.com/bedazzlemeprettypaparazzi](http://www.facebook.com/bedazzlemeprettypaparazzi) to see how I have mine.

What is the best way to determine what to give Hostesses at parties?

* As a consultant for Paparazzi you are required to give hostesses 10% of the total sales at a party – that is why when you receive your order you get a one free hostess reward for every 10 items you buy. (example-Party sales equal 400.00 you would give your hostess $40 in free jewelry 8 pieces).
* Most consultants offer more than this – it is up to you what you offer.
* I offer 1 free piece for every 15 guests and I also offer 1 free piece to the hostess when someone books and holds a party and 3 free pieces when a new consultant signs up –It is completely up to you as the consultant what you can afford and how you want to run your business.

Where do I find the logo for my business cards?

* The logo we are allowed to use as a consultant can be found in your back office or extranet – [www.paparazziaccessories.com](http://www.paparazziaccessories.com) log in (upper right corner) enter your consultant number for the username and the password you created at the time of sign up. On the HOME tab on the left hand side of the page you will see RESOURCES. The logo along with other useful information can be found under those tabs.

What is Google Drive that I see other consultants talking about?

* SugarSync is a program used to share files with people – the link for our Paparazzi shared folder will be emailed to you.

When I place an order through my back office (extranet) what does “Hostess Reward” No Charge mean that appears on my invoice?

* When you place an order Paparazzi helps you “pay” your hostesses by giving you 1 hostess reward for every 10 itmes you buy. It is a requirement as a consultant to give your hostesses 10% of the party sales in free product and they give that to you so it doesn’t take away from your 45% commission. Most consultants give their hostesses more than the required amount.

Are there any facebook groups for support?

* Yes Frank Divas Facebook Group and Hotsy-Totsy are two really great places to get inspiration and ideas. There are many more you can join. Ask your sponsor to add you to some of their favorite groups!

If you have any further questions please feel free to text or call or email me and I will respond as quickly as I can!!

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